

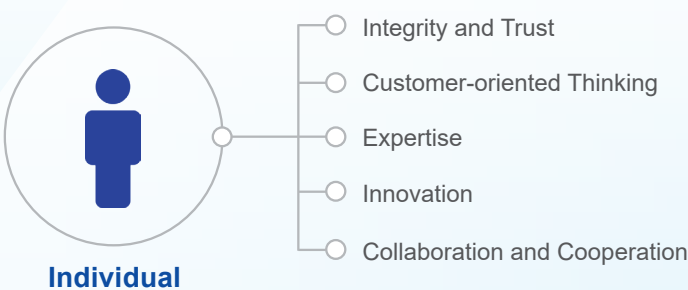
Tenki ni sanyo suru*

天機に参加する

* Santen's original interpretation of a passage from Zhongyong (The Doctrine of the Mean) by Confucius, meaning "exploring the secrets and mechanisms of nature in order to contribute to people's health."

By focusing on ophthalmology, Santen develops unique scientific knowledge and organizational capabilities that contribute to the well-being of patients, their loved ones and consequently to society.

Our Principles



OUR PARTNERSHIPS

Our approach to partnerships is different. We ensure that we meet unmet medical needs and achieve faster access for patients to treatments by working closely with companies, institutes and academia.

OUR CORPORATE SOCIAL RESPONSIBILITY

Our commitment to the ophthalmology community goes beyond our products. As part of the ophthalmology community, we believe it is our responsibility to support patients and their loved ones, and take action to create a sustainable society and environment in accordance with Santen's Values.



SEE MORE AT
WWW.SANTEN.EU



Protecting the World's Vision

OUR COMMITMENT TO EYE CARE
WILL ALWAYS ENDURE

NEARLY 130 YEARS COMMITMENT TO PATIENT VISION



Singular focus

Our specialised approach enables us to concentrate on ocular health



Heritage

We have been committed to ophthalmology for almost 130 years



Breadth of medicines

Our R&D is driven by patient needs. We strive to improve patients lives



Partnerships

We work with the community to understand the unmet need and provide solutions

“We are an ophthalmology company, focused only on delivering ophthalmic innovation to our customers—and ultimately patients—in Europe, the Middle East and Africa. This unique dedication allows us to ensure our R&D, commercial operations, manufacturing, regulatory and all other functions at Santen focus exclusively on bringing the best products and solutions to market.

By leveraging this expertise as a specialised ophthalmic company, we can best understand our customers’ and patients’ needs, making us a major player and partner to many ophthalmologists in Europe, Middle East and Africa.”

*Luis Iglesias, Head of Santen EMEA**

*Europe Middle East Africa

GLOBAL AT A GLANCE



€1.823 Billion
global revenue*



4,070+
staff globally
2,070+
outside Japan



30 Subsidiaries
(Asia, Europe, U.S.)



4 R&D Centres
Nara (Japan),
Tampere (Finland),
Evry (France),
Emeryville (U.S.)

4 Manufacturing sites
Noto (Japan), Shiga (Japan),
Suzhou (China),
Tampere (Finland)

EMEA AT A GLANCE



€282 Million turnover
(36.2bn, Yen)*



730+
employees



Presence in
approximately
50 countries



2 R&D Centres
Santen Oy (Finland) &
Santen S.A.S.(France)

Manufacturing site
Santen Oy Products exported
to Europe, Middle East,
Africa and U.S.

FINANCIAL TARGETS FOR 2020

40-50% Of total sales to be made
overseas in fiscal year 2020

Top 3 Position
globally

#1 In Japan
and Asia

* Data FY ended March 31, 2019 (f/x rate 1€ = 128.38 ¥)

OUR BREADTH OF MEDICINES: OCULAR HEALTH

Our current treatments cover a number of therapeutic areas:

- Dry Eye & Ocular Surface Disorders
- Glaucoma
- Cataract
- Infection
- Allergy
- Retina (in development)

OUR PRESENCE

Our products are sold in over 60 countries

